



*“Advice and counsel that is concise, timely,
on-point and cost-effective.”*

Wall Street Journal Interviews Stephanie Scharf

Partner [Stephanie Scharf](#) was interviewed by the Wall Street Journal about law firm billing rates, and WSJ's findings that male partners are typically billed at higher rates than female partners. As a former BigLaw partner in two AmLaw 100 firms, and founder of an annual survey of how women advance in firms, Ms. Scharf observed that partner billing rates often reflect the lawyer's stature within the firm, which is not necessarily a direct consequence of their ability as a lawyer or marketability to clients. Women lawyers are not promoted as often as men into law firm leadership roles, which means that billing rates and compensation for women partners are lower. For more on the topic, go to the [Wall Street Journal, May 4, 2014 article](#).